

**Change Management Models, Part 1** 





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## **Objectives**



After completing this module, participants will be able to

- Discuss key factors for involving teams in change efforts at all stages of implementation including beginning, middle, and end
- Complete a force field analysis, identifying driving and restraining forces impacting change efforts
- Describe the three elements of the Switch model that, when applied, support transformational change

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## **Equilibrium Model: Phases of Change**



- Kurt Lewin adapted a change model from engineering (1950s)
- · Organizations maintain equilibrium
- To change, organizations and individuals within must go through a cycle:







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# **Equilibrium Model: Phases of Change cont.**





### Beginning (Unfreeze)

- · All change begins with an ending
- Transition is recognition of loss, letting go, and grieving
- Ask: Why are we doing this? What is expected of me?



### Middle (Change)

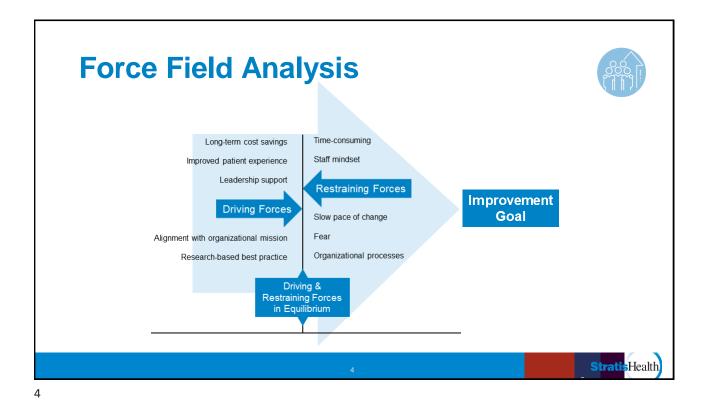
- · Disorienting possibilities
- Excitement with apprehension
- Trust building



#### End (Refreeze)

- · Need safety net to prevent slipping back
- Maintain motivation
- Communicate and celebrate!





### **Force Field Factors**



- Available resources
- · Attitudes of people
- Mission and/or values
- Traditions
- Regulations
- Desires
- Vested interests
- Personal or group needs
- · Time needed
- Institutional policies or norms (culture)

- Patient experience
- Costs/finances
- Present or past practices
- People
- Relationships
- Scheduling and events
- Social or organizational trends
- Pace of change
- Organizational structures and processes

Source: http://www.extension.iastate.edu/communities/force-field-analysis

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bit.ly/QI-Basics-Force-Field-Analysis-Tool



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### **Switch Model for Change**



#### Knowledge

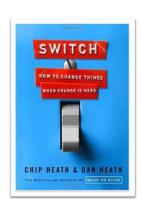
• Data/facts, best practices, models

#### **Feelings**

• Stories, connections, meaningful goals

#### **Skills**

· Workflow, processes, tools, training



From: https://heathbrothers.com/books/switch/



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### **Major Lessons from Switch**

- There are three surprises about change
  - 1. People problem → Situation problem
  - 2. Lack of productivity → Exhaustion
  - 3. Resistance → Lack of clarity and understanding
- Change often fails because our emotional and rational sides can't cooperate long enough for the desired change to occur
- Change can also fail due to the surrounding environment
- Change isn't easy, but with the proper framework, it becomes easier

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### **In Summary**



- Engaging teams in change efforts requires involving them through all phases:
  - Beginning/Unfreeze: Explain the why
  - Middle/Change: What's it for me
  - End/Refreeze: Celebrate and monitor
- A force field analysis considers the forces driving and restraining the change you wish to accomplish change
- Garnering support for change requires appealing to knowledge (head), feelings (heart), and skills (hands)



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This project is supported by the Health Resources and Services Administration (HRSA) of the U.S. Department of Health and Human Services (HHS) as part of an award totaling \$740,000 with 0% financed with non-governmental sources. The contents are those of the author(s) and do not necessarily represent the official view of, nor an endorsement, by HRSA, HHS or the U.S. Government. (June 2023)

